CENTER FOR ALTERNATIVE SENTENCING AND EMPLOYMENT SERVICES, INC.

AUDIT OF THE FINANCIAL STATEMENTS AND OTHER SUPPLEMENTARY INFORMATION

JUNE 30, 2020 AND 2019

CENTER FOR ALTERNATIVE SENTENCING AND EMPLOYMENT SERVICES, INC.

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INDEPENDENT AUDITORS' REPORT

To The Board of Trustees
Center for Alternative Sentencing and
Employment Services, Inc.
Brooklyn, New York

Report on the Financial Statements

We have audited the accompanying financial statements of Center for Alternative Sentencing and Employment Services, Inc. ("CASES"), which comprise the statements of financial position at June 30, 2020 and 2019, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Center for Alternative Sentencing and Employment Services, Inc. at June 30, 2020 and 2019, and the changes in its net assets and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated February 11, 2021, on our consideration of CASES' internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on CASES' internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering CASES' internal control over financial reporting and compliance.

Emphasis of Matter

As discussed in Note 1 to the financial statements, Center for Alternative Sentencing and Employment Services, Inc. adopted Financial Accounting Standards Board ("FASB") Accounting Standards Updates ("ASU") No. 2014-09 and No. 2018-08. Our opinion is not modified with respect to this matter.

GRASSI & CO., CPAs, P.C.

Grassid Co, CPAs, P.C.

New York, New York February 11, 2021

CENTER FOR ALTERNATIVE SENTENCING AND EMPLOYMENT SERVICES, INC. STATEMENTS OF FINANCIAL POSITION JUNE 30, 2020 AND 2019

		2020		<u>2019</u>							
<u>ASSETS</u>											
CURRENT ASSETS: Cash and cash equivalents Grants and contracts receivable Contributions receivable - due within one year Medicaid/Managed Medicaid receivables, net Other receivables Prepaid expenses TOTAL CURRENT ASSETS	\$	793,651 14,510,415 283,298 1,093,739 66,857 229,512 16,977,472	\$	190,364 5,802,461 232,347 822,821 15,620 273,803 7,337,416							
Fixed assets, net Security deposits		2,063,701 615,109		2,091,370 311,036							
TOTAL ASSETS	\$	19,656,282	\$	9,739,822							
LIABILITIES AND NET ASSETS											
CURRENT LIABILITIES: Accounts payable Accrued expenses and other liabilities Grants and contract advances Loans payable Paycheck Protection Program loan payable TOTAL CURRENT LIABILITIES Paycheck Protection Program loan payable, net of current portion Deferred rent TOTAL LIABILITIES	\$	590,123 2,869,337 7,597,290 3,573,579 949,383 15,579,712 1,759,917 1,509,595 3,269,512	\$	706,476 2,149,294 1,413,812 2,496,706 - 6,766,288 - 1,398,008 1,398,008							
TOTAL LIABILITIES		18,849,224		8,164,296							
COMMITMENTS AND CONTINGENCIES NET ASSETS: Without donor restrictions: Operating Board-designated program funds Total without donor restrictions With donor restrictions		398,009 - 398,009 409,049		84,338 1,200,000 1,284,338 291,188							
TOTAL NET ASSETS		807,058		1,575,526							
TOTAL LIABILITIES AND NET ASSETS	\$	19,656,282	\$	9,739,822							

CENTER FOR ALTERNATIVE SENTENCING AND EMPLOYMENT SERVICES, INC. STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED JUNE 30, 2020 AND 2019

				2020		2019					
	W	ithout Donor	'	With Donor		Without Donor		٧	Vith Donor		
		Restrictions	F	Restrictions	 Total	F	Restrictions	R	Restrictions		Total
REVENUE AND SUPPORT:											
Government grants and contracts	\$	22,440,399	\$	-	\$ 22,440,399	\$	18,716,437	\$	-	\$	18,716,437
Medicaid/Managed Medicaid income		7,294,197		-	7,294,197		5,534,846		-		5,534,846
Contributions		274,163		1,131,541	1,405,704		207,994		849,000		1,056,994
Donated facilities		126,170		-	126,170		100,055		-		100,055
Miscellaneous income		204,740		-	204,740		200,154		-		200,154
Net assets released from restrictions		1,013,680		(1,013,680)	 -		650,873		(650,873)		-
Total revenue and support		31,353,349		117,861	 31,471,210		25,410,359		198,127		25,608,486
EXPENSES:											
Program services		27,685,797		-	27,685,797		21,700,468		-		21,700,468
Supporting services:											
Management and general		4,265,354		-	4,265,354		3,752,555		-		3,752,555
Fundraising		288,527		<u> </u>	 288,527		281,420				281,420
Total expenses		32,239,678			 32,239,678		25,734,443				25,734,443
CHANGES IN NET ASSETS		(886,329)		117,861	(768,468)		(324,084)		198,127		(125,957)
NET ASSETS, BEGINNING OF YEAR		1,284,338		291,188	 1,575,526		1,608,422		93,061		1,701,483
NET ASSETS, END OF YEAR	\$	398,009	\$	409,049	\$ 807,058	\$	1,284,338	\$	291,188	\$	1,575,526

CENTER FOR ALTERNATIVE SENTENCING AND EMPLOYMENT SERVICES, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2020

			Program Services							Supporting Services					
	&	cation, Career Enrichment Programs	Со	urt Programs	Adı	ult Behavioral Health	Na	thaniel Clinic		Total		anagement nd General	Fu	ındraising	Total
Salaries and related expenses:															
Personnel services	\$	3,272,945	\$	6,385,830	\$	5,471,505	\$	1,304,741	\$	16,435,021	\$	2,191,156	\$	185,771	\$ 18,811,948
Fringe benefits		859,620		1,600,416		1,449,760		311,730		4,221,526		561,803		52,026	 4,835,355
Total salaries and related expenses		4,132,565		7,986,246		6,921,265		1,616,471		20,656,547		2,752,959		237,797	 23,647,303
Other than personnel services:															
Participant subsistence and stipends		108,220		124,791		204,952		5,727		443,690		-		-	443,690
Occupancy and renovation expenses		941,521		636,053		685,868		240,256		2,503,698		340,336		36,266	2,880,300
Consultants		73,729		820,742		39,320		53,294		987,085		25,305		4,100	1,016,490
Participant travel		52,374		57,354		48,511		30,339		188,578		-		-	188,578
Office and medical supplies		64,443		147,149		174,969		86,928		473,489		59,113		2,448	535,050
Equipment purchases and rental		44,859		57,075		36,380		11,580		149,894		35,661		1,554	187,109
Office expenses		23,628		19,749		934,952		3,716		982,045		355,276		1,728	1,339,049
Telephone		73,169		149,126		110,413		16,927		349,635		9,518		995	360,148
Insurance		-		-		-		-		-		220,440		-	220,440
Participant other		29,488		2,691		168		-		32,347		-		-	32,347
Professional fees		-		-		-		-		-		232,651		-	232,651
Staff training and conferences		43,287		40,379		49,585		593		133,844		12,961		274	147,079
Interest and bank charges		-		-		-		-		-		75,243		-	75,243
Participant supplies		6,929		738		805		26		8,498		-		-	8,498
Recruiting		5		24,009		42,891		30,016		96,921		86,530		-	183,451
Vehicle, fuel and maintenance		13,546		3,016		41,378		546		58,486		2,303		78	60,867
Total other than personnel services		1,475,198		2,082,872		2,370,192		479,948		6,408,210		1,455,337		47,443	7,910,990
Donated facilities		22,711		40,374		36,589		8,832		108,506		16,402		1,262	126,170
Depreciation and amortization		57,316		114,913		275,923		64,382		512,534		40,656		2,025	555,215
Total expenses	\$	5,687,790	\$	10,224,405	\$	9,603,969	\$	2,169,633	\$	27,685,797	\$	4,265,354	\$	288,527	\$ 32,239,678

CENTER FOR ALTERNATIVE SENTENCING AND EMPLOYMENT SERVICES, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2019

			Program Services							Supporting Services						
	&	cation, Career Enrichment	0	1.5	Adı	ult Behavioral				T		anagement	_			T
Onlaria a sund malada di samana a		Programs		urt Programs		Health	INai	thaniel Clinic		Total	a	nd General	FU	ndraising		Total
Salaries and related expenses:	•	0.000.400	Φ.	0.000.044	•	4.400.000	Φ.	4 400 004	•	44 700 070	•	4 000 700	Φ.	477 404	•	40 000 505
Personnel services	\$	2,692,108	\$	3,862,944	\$	4,102,393	\$	1,123,234	\$	11,780,679	\$	1,908,702	\$	177,124	\$	13,866,505
Fringe benefits		792,096		1,072,901		1,158,591		272,787	_	3,296,375		531,007		53,494		3,880,876
Total salaries and related expenses		3,484,204		4,935,845		5,260,984		1,396,021		15,077,054		2,439,709		230,618		17,747,381
Other than personnel services:																
Participant subsistence and stipends		130,598		79,004		163,936		6,259		379,797		-		-		379,797
Occupancy and renovation expenses		986,306		386,122		660,644		251,895		2,284,967		299,293		41,925		2,626,185
Consultants		17,061		761,538		36,149		34,962		849,710		57,645		149		907,504
Participant travel		120,078		67,258		56,364		36,901		280,601		-		-		280,601
Office supplies		62,132		72,151		98,851		74,523		307,657		25,707		1,378		334,742
Equipment purchases and rental		42,813		27,680		58,736		15,662		144,891		43,386		1,609		189,886
Office expenses		17,153		14,038		1,109,736		8,761		1,149,688		293,040		657		1,443,385
Telephone		76,582		106,750		105,986		12,123		301,441		10,551		1,365		313,357
Insurance		-		-		-		-		-		178,651		-		178,651
Participant other		76,615		2,985		1,459		-		81,059		-		-		81,059
Professional fees		-		-		560		210		770		153,820		-		154,590
Staff training and conferences		40,315		26,073		90,573		6,124		163,085		46,466		451		210,002
Interest and bank charges		-		-		-		-		-		74,072		-		74,072
Participant supplies		5,889		2,118		18,343		1,111		27,461		-		-		27,461
Recruiting		396		65		8		999		1,468		50,517		-		51,985
Vehicle, fuel and maintenance		12,025		24,580		51,061		1,240		88,906		1,455		128		90,489
Commuter benefit tax		-		-		-		-		-		27,014		-		27,014
Total other than personnel services		1,587,963		1,570,362		2,452,406		450,770		6,061,501		1,261,617		47,662		7,370,780
Donated facilities		20,011		26,014		31,017		7,004		84,046		15,008		1,001		100,055
Depreciation and amortization		57,609		83,915		270,954		65,389		477,867		36,221		2,139		516,227
Total expenses	\$	5,149,787	\$	6,616,136	\$	8,015,361	\$	1,919,184	\$	21,700,468	\$	3,752,555	\$	281,420	\$	25,734,443

CENTER FOR ALTERNATIVE SENTENCING AND EMPLOYMENT SERVICES, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2020 AND 2019

	<u>2020</u>	<u>2019</u>		
CASH FLOWS FROM OPERATING ACTIVITIES:				
Change in net assets Adjustments to reconcile change in net assets to net cash (used in) provided by operating activities:	\$ (768,468)	\$	(125,957)	
Depreciation and amortization Deferred rent Changes in assets (increase) decrease:	555,215 111,587		516,227 170,633	
Grants and contracts receivable Contributions receivable Medicaid/Managed Medicaid receivables Other receivables	(8,707,954) (50,951) (270,918) (51,237)		(413,256) (88,800) (273,584) (6,764)	
Prepaid expenses Security deposits Changes in liabilities increase (decrease):	44,291 (304,073)		(136,224)	
Accounts payable Accrued expenses and other liabilities Grants and contract advances	(116,353) 720,043 6,183,478		370,054 181,663 (124,951)	
NET CASH (USED IN) PROVIDED BY OPERATING ACTIVITIES	(2,655,340)		69,041	
CASH FLOWS FROM INVESTING ACTIVITIES: Acquisition of fixed assets	 (527,546)		(429,868)	
NET CASH USED IN INVESTING ACTIVITIES	(527,546)		(429,868)	
CASH FLOWS FROM FINANCING ACTIVITIES: Proceeds from borrowings on loans payable Repayment of loans payable Proceeds from Paycheck Protection Program loan payable	2,433,680 (1,356,807) 2,709,300		4,295,712 (4,033,400) -	
NET CASH PROVIDED BY FINANCING ACTIVITIES	3,786,173		262,312	
NET CHANGE IN CASH AND CASH EQUIVALENTS	603,287		(98,515)	
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	 190,364		288,879	
CASH AND CASH EQUIVALENTS, END OF YEAR	\$ 793,651	\$	190,364	
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION: Interest paid	\$ 67,680	\$	68,722	

Note 1 - Nature of Operations and Summary of Significant Accounting Policies

Center for Alternative Sentencing and Employment Services, Inc. ("CASES"), is a not-for-profit organization as defined in Section 501(c)(3) of the Internal Revenue Code (the "Code") and is therefore exempt from federal income taxes under Section 501(a) of the Code.

CASES' mission is to increase public safety through innovative services that reduce crime and incarceration, improve behavioral health, promote recovery and rehabilitation, and create opportunities for success in the community. CASES operates one of New York City's oldest alternative to incarceration programs, the Court Employment Project ("CEP"). It also provides services to juveniles pending Family Court adjudication and young adults who have current or past involvement in the criminal justice system including parole or probation supervision. CASES also runs programs for individuals with behavioral health issues, including three NYSlicensed Assertive Community Treatment ("ACT") teams, three NYS-licensed Forensic Assertive Community Treatment ("FACT") teams, a NYS-licensed Article 31 mental health clinic, and a Court-based Intervention Resource team. In addition, it has programs for adult misdemeanants and a pretrial supervision program in Manhattan. With its long history and extensive experience and expertise running alternative-to-incarceration, criminal justice and behavioral health programs, CASES provides operational support, including training and technical assistance to other groups working with clients involved in those systems. CASES receives most of its support from New York City, New York State and Federal government sources, through government grants and Medicaid. Grants receivable are due principally from these sources.

Changes in Accounting Principles

ASU 2014-09

Effective July 1, 2019, CASES adopted the provisions of Financial Accounting Standards Board ("FASB") Accounting Standards Update ("ASU") No. 2014-09, *Revenue from Contracts with Customers* ("ASU 2014-09"), using a modified retrospective method of adoption to all contracts with customers at July 1, 2019. ASU 2014-09 requires CASES to recognize revenue to depict the provision of services to individuals with a history of severe mental illness. The amount to which CASES expects to be entitled is calculated as the transaction price and recorded as revenue in exchange for providing the services. Because contracts are generally complete within one year, CASES used the actual transaction price rather than estimating variable consideration amounts for contracts completed during the year ended June 30, 2020.

ASU 2018-08

Effective July 1, 2019, CASES adopted the provisions of FASB ASU No. 2018-08, Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions Made, on a modified prospective basis. This ASU provides for guidance to assist CASES in evaluating the transfer of assets and the nature of the related transactions. CASES considers whether a contribution is conditional based on whether an agreement includes a barrier that must be overcome and a right of return of assets transferred or a right of release of a promisor's obligation to transfer assets. The presence of both indicates that the recipient is not entitled to the transferred assets or a future transfer of assets until it has overcome any barriers in the agreement.

The adoption of these ASUs resulted in changes to the related disclosures in the notes to the financial statements.

Note 1 - Nature of Operations and Summary of Significant Accounting Policies (cont'd.)

Basis of Accounting

The financial statements are prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP").

Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect that reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

Cash and cash equivalents include highly liquid investments with initial maturities when acquired of three months or less.

Allowance for Doubtful Accounts

CASES determines whether an allowance for doubtful accounts should be provided for grants and contracts, Medicaid/Managed Medicaid, contributions and other receivables. Such estimates are based on management's assessment of the aged basis of the receivables, current economic conditions and historical information. Receivables are written off against the allowance for doubtful accounts when all reasonable collection efforts have been exhausted. Interest is not charged on outstanding receivables. The bad debt expense is either increased or decreased based upon management's year-end assessment of the sufficiency of the allowance to absorb future uncollectable receivables. CASES has established an allowance for doubtful accounts of \$62,500 for the Medicaid/Managed Medicaid receivables, and \$0 for its grants and contracts, and contributions and other receivables for the years ended June 30, 2020 and 2019.

Fixed Assets

Fixed assets are recorded at cost. Items with a cost of \$5,000 or more and an estimated useful life of more than one year are capitalized. Depreciation of fixed assets is provided over the estimated useful lives of the assets utilizing the straight-line method. Leasehold improvements are amortized over the lesser of the remaining term of the lease or the useful life of the improvement utilizing the straight-line method.

Internal Use Computer Software Database

CASES capitalizes certain costs associated with the development of internal use computer software. Costs that are capitalized consist of external direct costs of materials and services consumed in developing or obtaining the internal use software of the project. Amortization commences when development is complete and the assets are placed in service.

Note 1 - Nature of Operations and Summary of Significant Accounting Policies (cont'd.)

Contract Assets

Amounts related to services provided to customers which have not been billed and that do not meet the conditions of an unconditional right to payment at the end of the reporting period are contract assets. Contract asset balances consist primarily of services provided to customers who are still receiving services at the end of the year. There were no contract assets as of June 30, 2020.

Contract Liabilities

Contract liabilities represent revenue that has been deferred for the funds advanced by third party payors for CASES' contracts received related to services that have not yet been provided to customers. Contract liabilities consist of payments made by funding and other sources for CASES' contracts for services not yet performed that are expected to be performed within the next fiscal year. There were no contract liabilities as of June 30, 2020.

Third-Party Reimbursement

CASES receives substantially all its revenue for services provided to approved clients from third-party reimbursement agencies; primarily the New York State Office of Mental Health ("OMH") and the New York State Department of Health ("DOH"). These revenues are subject to audit and retroactive adjustment by the respective third-party intermediary.

Deferred Rent

CASES has leases with unrelated third parties with certain escalation clauses that require normalization of the rent expense over the life of the leases. Resulting deferred rent is reflected in the accompanying statements of financial position.

Net Assets Without Donor Restrictions

Net assets without donor restrictions include funds having no restriction as to use or purpose imposed by donors. Board designated program funds are net assets without restrictions in which the board of trustees has designated certain funds for limited purposes. These funds are not available for current operations without the prior approval of the board of trustees.

Net Assets With Donor Restrictions

Net assets with donor restrictions include net assets subject to donor-imposed stipulations that may or will be met, either by actions of CASES and/or the passage of time. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Government Grants and Contracts

Support funded by government grants and contracts is recognized as CASES meets the conditions prescribed by the contract, performs the contracted services or incurs outlays eligible for reimbursement under the contracts. As the conditions are met, CASES simultaneously releases the government contracts and they are reflected as without donor restrictions. Contract activities and outlays are subject to audit and acceptance by the funding agency and, as a result of such audit, adjustments could be required.

Note 1 - Nature of Operations and Summary of Significant Accounting Policies (cont'd.)

Contributions

Contributions are provided to CASES either with or without donor restrictions. Revenues and net assets are separately reported to reflect the nature of those gifts – with or without donor restrictions. The value recorded for each contribution is recognized as follows:

Nature of the Gift	Value Recognized
Conditional gifts and grants, with or without restrictions	
Gifts and grants that depend on CASES overcoming a donor-imposed barrier to be entitled to the funds	Not recognized until the gift becomes unconditional, <i>i.e.,</i> the donor-imposed barrier is met
Unconditional gifts and grants, with or without restrictions	
Received at date of gift - cash and other assets	Fair value
Received at date of gift - property, equipment and long-lived assets	Estimated fair value
Expected to be collected within one year	Net realizable value
Collected in future years	Initially reported at fair value determined using the discounted present value of estimated future cash flows technique

In addition to the amount initially recognized, revenue for unconditional gifts to be collected in future years is also recognized each year as the present-value discount is amortized using the level yield method.

When a donor stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Absent explicit donor stipulations for the period of time that long-lived assets must be held, expirations of restrictions for gifts of land, buildings, equipment and other long-lived assets are reported when those assets are placed in service.

Donated Services and Facilities

CASES received donations of various court space from the City of New York with an estimated fair market value of \$126,170 and \$100,055 for the years ended June 30, 2020 and 2019, respectively. Donated services, facilities and materials have been recognized as revenue and expense in the statement of activities. As indicated in the statement of functional expenses, the related expenses have been allocated in accordance with the function benefited.

Note 1 - Nature of Operations and Summary of Significant Accounting Policies (cont'd.)

Functional Expenses

The financial statements report certain categories of expenses that are attributable to one or more program or supporting services of CASES. Those expenses include shared physical locations, program administration, corporate compliance and quality assurance department, clinic and maintenance department. Shared physical locations are allocated based on a square footage basis. Program administration is allocated based on the ratio value of expenses of individual program sites to the overall departmental expenses. The corporate compliance and quality assurance department is allocated based on time studies. The clinic is allocated based on numbers of served individuals assigned to each clinician out of the total served. The maintenance department is allocated based on a square footage basis.

Accounting for Uncertainty in Income Taxes

CASES applies the provisions pertaining to uncertain tax provisions (FASB Accounting Standards Codification ("ASC") Topic 740) and has determined that there are no material uncertain tax positions that require recognition or disclosure in the financial statements. CASES is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress. CASES believes it is no longer subject to income tax examinations prior to 2017.

New Accounting Pronouncements

ASU No. 2020-07

In September 2020, the FASB issued ASU No. 2020-07, *Not-for-Profit Entities (Topic 958): Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*. The ASU increases transparency and provides financial clarity with the reporting of noncash contributions, known as gifts-in-kind. The guidance in this ASU provides for new presentation and disclosure requirements regarding contributed nonfinancial assets, including additional disclosure requirements for recognized contributed services. It requires not-for-profit entities to present contributed nonfinancial assets separately in the statement of activities apart from contributions of cash or other financial assets.

The amendments of ASU No. 2020-07 are effective for annual reporting periods beginning after June 15, 2021, and interim periods within annual periods beginning after June 15, 2022. Early application is permitted for all entities.

Note 1 - Nature of Operations and Summary of Significant Accounting Policies (cont'd.)

New Accounting Pronouncements (cont'd.)

ASU No. 2016-02

In February 2016, the FASB issued ASU No. 2016-02, *Leases (Topic 842)*. This ASU is the result of a joint project of the FASB and the International Accounting Standards Board ("IASB") to increase transparency and comparability among organizations by recognizing lease assets and lease liabilities on the balance sheet and disclosing key information about leasing arrangements for U.S. GAAP and International Financial Reporting Standards ("IFRS"). The guidance in this ASU affects any entity that enters into a lease (as that term is defined in this ASU), with some specified scope exemptions. The guidance in this ASU will supersede FASB ASC Topic 840, *Leases*.

The ASU provides that lessees should recognize lease assets and lease liabilities on the balance sheet for leases previously classified as operating leases that exceed 12 months, including leases existing prior to the effective date of this ASU. It also calls for enhanced leasing arrangement disclosures.

For nonpublic entities, the amendments of ASU No. 2016-02 are effective for annual reporting periods beginning after December 15, 2021, and interim periods within annual periods beginning after December 15, 2022, based on the decision in ASU No. 2020-05 to defer the implementation dates. Early application is permitted for all entities.

CASES has not yet determined if these ASUs will have a material effect on its financial statements.

Note 2 - Revenue from Contracts with Government Agencies

Service Revenue

CASES receives funding from the OMH and other third-party payors for clinical services and support to people with psychiatric disabilities. CASES' clinic bills third-party payors for clinical services provided.

These amounts are due from third-party payors (including government programs and others) and include variable consideration for retroactive revenue adjustments due to settlement of audits, reviews and investigations. CASES bills individuals and third-party payors after the services are performed or they have completed its portion of the contract. Receivables are due in full when billed, and revenue is recognized as performance obligations are satisfied.

Note 2 - Revenue from Contracts with Government Agencies (cont'd.)

<u>Performance Obligations and Transaction Price Allocated to Remaining Performance Obligations</u>

Performance obligations are determined based on the nature of the services provided by CASES in accordance with the contract. Revenue for performance obligations satisfied over time is recognized as the services are provided based on per diem rates. CASES believes this method provides a faithful depiction of the transfer of services at a point in time of the performance obligation based on the inputs needed to satisfy the obligation. CASES measures the performance obligation from the beginning of the next month or day to the point when it is no longer required to provide services under the contract or has met the requirements to bill for the services provided, which is generally at the end of each daily visit or period of time allowed based on the government agencies' stipulations.

Because all of its performance obligations relate to contracts with a duration of less than one year, CASES has elected to apply the optional exemption provided in FASB ASC Subtopic 606-10-50-14(a) and, therefore, is not required to disclose the aggregate amount of the transaction price allocated to performance obligations that are unsatisfied or partially unsatisfied at the end of the reporting period. The performance obligations for these contracts are generally completed when the service is completed and upon submission of required documentation, which is usually at each month-end.

CASES determines the transaction price based on established rates and contracts for services provided. The initial estimate of the transaction price is determined by reducing the established rates for services provided by any implicit price concessions based on historical collection experience with each government agency and school district. CASES has determined that the nature, amount, timing and uncertainty of revenue and cash flows are affected by the payors and service lines. Subsequent changes to the estimate of the transaction price are generally recorded as adjustments to revenue in the period of the change.

Third-Party Payors

Agreements with third-party payors typically provide for payments at established charges. A summary of the payment arrangements with major third-party payors is:

Medicaid/Managed Medicaid: Reimbursements for clinical services are generally paid for each type of service provided. Certain of these rates may be subject to final settlement as determined after submission of annual cost reports by CASES.

Third-Party and Other: Payment agreements with private payors are based on predetermined rates for established services as they are provided, on a monthly basis.

Note 2 - Revenue from Contracts with Government Agencies (cont'd.)

Significant Judgments

Laws and regulations concerning government programs are complex and subject to varying interpretation. There can be no assurance that regulatory authorities will not challenge CASES' compliance with these laws and regulations, and it is not possible to determine the impact (if any) such claims or penalties would have upon CASES.

From time to time, CASES will receive overpayments resulting in amounts owed back to the government agency. In addition, contracts that CASES has with certain government agencies provide for reconciliation and retroactive audit and review of documentation and annual report filings. These amounts are excluded from revenues and are recorded as liabilities until they are refunded. As of June 30, 2020 and 2019, CASES had no estimated liability for amounts due to government agencies.

Financing Component

CASES has elected the practical expedient allowed under FASB ASC Subtopic 606-10-32-18 and does not adjust the promised amount of consideration from customers and third parties for the effects of a significant financing component due to CASES' expectation that the period between the time the service is provided to a customer and the time the customer or a third-party payor pays for that service will be one year or less.

Contract Costs

CASES has applied the practical expedient provided by FASB ASC Subtopic 340-40-25-4 and all incremental customer contract acquisition costs are expensed as they are incurred, as the amortization period of the asset that CASES otherwise would have recognized is one year or less in duration.

Note 3 - Concentration of Credit Risk

Substantially all of CASES' cash balances are maintained in one financial institution which balances are insured by the Federal Deposit Insurance Corporation ("FDIC") for up to \$250,000. From time to time, CASES' balances may exceed this limit.

Note 4 - Fixed Assets

Fixed assets, net, consist of the following:

<u>2020</u>		<u>2019</u>	Estimated Useful Lives
\$ 2,812,409	\$	2,303,753	3 to 7 years
175,725		175,725	5 years
2,022,003		2,003,113	5 years
305,885		305,885	3 years
5,316,022		4,788,476	
3,252,321		2,697,106	
\$ 2,063,701	\$	2,091,370	
	\$ 2,812,409 175,725 2,022,003 305,885 5,316,022 3,252,321	\$ 2,812,409 \$ 175,725 2,022,003 305,885 5,316,022 3,252,321	\$ 2,812,409 \$ 2,303,753 175,725 175,725 2,022,003 2,003,113 305,885 305,885 5,316,022 4,788,476 3,252,321 2,697,106

Note 5 - Loans Payable

CASES maintains a \$1,500,000 line of credit agreement, which is secured by grants and contracts receivable, and bears interest at 0.5% above the bank's prime rate (totaling 3.75% and 6.0% at June 30, 2020 and 2019, respectively) per annum. This agreement was renewed during the year ended June 30, 2020 and matures on February 3, 2021. The amount drawn down on the line of credit at June 30, 2020 and 2019 is \$1,299,999 and \$1,300,000, respectively.

CASES has borrowings from the New York City Returnable Grant Fund ("RGF"), which helps not-for-profit organizations cover operating expenses while waiting for NYC contracts to be registered. These loans are interest-free and are due within 45 to 90 days. The amount due at June 30, 2020 and 2019 is \$2,273,580 and \$1,196,706, respectively.

Note 6 - Long-Term Debt - Paycheck Protection Program Loan

On March 27, 2020, the Coronavirus Aid, Relief, and Economic Security Act ("CARES Act") was enacted to provide emergency assistance for individuals, families, and organizations affected by the coronavirus pandemic. The Paycheck Protection Program ("PPP"), created through the CARES Act and administered by the Small Business Administration ("SBA") with support from the Department of the Treasury, provides qualified organizations with loans of up to \$10,000,000. Under the terms of the CARES Act and the PPP, CASES can apply for and be granted forgiveness for all or a portion of the loan issued to the extent the proceeds are used in accordance with the PPP. At this time, CASES believes that a portion of the loan will meet the conditions for forgiveness and expects that portion to be recorded as revenue when it is probable that the conditions have been met.

In April 2020, CASES entered into a \$2,709,300 loan agreement with a financial institution under the PPP, established by the CARES Act. CASES will primarily be utilizing the PPP loan for payroll and occupancy costs and anticipates that a portion, if not all, of the loan may be forgiven. In the event the loan is not forgiven, equal monthly installments of principal and interest will commence in February 2021, which will include interest payable at the rate of 1% per anum. The loan is unsecured and matures on March 30, 2022.

\$ 2,709,300

Less: Current portion 949,383

\$ 1,759,917

Aggregate maturities of long-term debt - Paycheck Protection Program loan are as follows:

Years Ending June 30:

2021 2022	\$ 949,383 1,759,917
	\$ 2,709,300

Note 7 - Net Assets With Donor Restrictions

The following is a summary of the net assets that were added and released from donor restrictions during the years ended June 30, 2020 and 2019:

	2020									
	В	eginning						Ending		
	Balance		A	dditions	F	Releases		Balance		
Education, Career & Enrichment Programs	\$	85,138	\$	494,041	\$	(477,537)	\$	101,642		
Adult Behavioral Health Programs		4,166		30,000		(34,166)		-		
Nathaniel Clinic Programs		201,884		457,500		(353,540)		305,844		
COVID-19 Relief				150,000		(148,437)		1,563		
	\$	291,188	\$	1,131,541	\$ ((1,013,680)	\$	409,049		
				00	40					
				20	19					
		eginning						Ending		
		Balance		dditions	F	Releases		Balance		
Education, Career & Enrichment Programs	\$	35,001	\$	428,000	\$	(377,863)	\$	85,138		
	φ	33,001	φ	•	φ	,	φ	•		
Adult Behavioral Health Programs		-		66,000		(61,834)		4,166		
Nathaniel Clinic Programs		58,060		355,000		(211,176)		201,884		
	\$	93,061	\$	849,000	\$	(650,873)	\$	291,188		

Net assets released from donor restrictions for the years ended June 30, 2020 and 2019 were released by incurring expenses satisfying the program restrictions and the expiration of any time restriction specified by the donors.

Note 8 - Pension Plans

CASES maintains a defined contribution group pension plan and a 403(b) plan. Contributions to the plans are based on the employees' voluntary contributions to the 403(b) plan. Contributions to the plans amounted to \$487,156 and \$390,705 for the years ended June 30, 2020 and 2019, respectively.

Note 9 - Contingencies

In most instances, grants are subject to audit by state, city and federal auditors and costs charged by grantors may be adjusted. CASES does not believe that any amounts are due back; therefore, no amounts have been estimated and recorded in these financial statements.

CASES is involved in various legal proceedings and litigation arising in the ordinary course of business. CASES is vigorously defending these matters. Potential damages, if successful, are undeterminable at June 30, 2020.

Note 9 - Contingencies (cont'd.)

As a result of the spread of the COVID-19 coronavirus, economic uncertainties have arisen which are likely to negatively impact the generation of government grant and contracts revenue, Medicaid/Managed Medicaid income, and collections of receivables. Other financial impact could occur, though such potential impact is unknown at this time.

Note 10 - Lease Commitments

CASES has various operating lease agreements for office and program facilities, including storage facilities expiring through 2029. Some of the leases are subject to real estate tax and operating expense escalations. Related rent expense for the years ended June 30, 2020 and 2019 was \$2,321,184 and \$2,253,587, respectively. During the years ended June 30, 2020 and 2019, funds expended for rent totaled \$2,209,597 and \$2,082,954, respectively.

In addition, at June 30, 2020, CASES is obligated under various operating leases for office and program equipment expiring through 2020. Related lease expense for the years ended June 30, 2020 and 2019 was \$78,386 and \$94,843, respectively.

Future minimum annual rental payments under these leases in each of the five years subsequent to June 30, 2020 and thereafter are as follows:

Years Ending June 30:		
2021	\$ 2,609,57	1
2022	3,364,83	0
2023	3,407,24	8
2024	3,397,98	1
2025	3,143,29	0
Thereafter	11,992,58	5
	\$ 27,915,50	5

Note 11 - Available Resources and Liquidity

CASES manages its liquidity and financial resources with a level of prudence that emphasizes financial soundness and stability in order to maintain adequate liquid assets to fund near-term operating needs. CASES has various sources of liquidity at its disposal, including cash and cash equivalents and a line of credit. See Note 5 for information about CASES' line of credit.

The following reflects CASES' financial assets as of the June 30, 2020 and 2019, reduced by amounts not available for general use within one year of the statement of financial position date because of contractual or donor-imposed restrictions and internal designations.

		<u>2020</u>	<u>2019</u>
Cash and cash equivalents	\$	793,651	\$ 190,364
Grants and contracts receivable		14,510,415	5,802,461
Contributions receivable - due within one year		283,298	232,347
Medicaid/Managed Medicaid receivable, net		1,093,739	822,821
Other receivables		66,857	15,620
Total financial assets		16,747,960	7,063,613
Less: Donor-imposed restrictions and internal designation	s		
Board-designated program funds		-	(1,200,000)
Purpose restricted net assets		(409,049)	 (291,188)
Financial assets available to meet cash needs for			
general expenditures within one year	\$	16,338,911	\$ 5,572,425

Note 12 - Subsequent Events

CASES has evaluated all events or transactions that occurred after June 30, 2020 through February 11, 2021, which is the date that the financial statements were available to be issued. During this period, there were no material subsequent events requiring disclosure.

SUPPLEMENTARY INFORMATION REQUIRED IN ACCORDANCE WITH THE CITY OF NEW YORK ADMINISTRATION FOR CHILDREN'S SERVICES CHILD WELFARE



INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY INFORMATION REQUIRED IN ACCORDANCE WITH THE CITY OF NEW YORK ADMINISTRATION FOR CHILDREN'S SERVICES CHILD WELFARE

To The Board of Trustees
Center for Alternative Sentencing and
Employment Services, Inc.
Brooklyn, New York

We have audited the financial statements of Center for Alternative Sentencing and Employment Services. Inc. ("CASES") as of and for the year ended June 30, 2020, and have issued our report thereon dated February 11, 2021, which contained an unmodified opinion on those financial statements. Our audit was performed for the purpose of forming an opinion on the financial statements as a whole. The accompanying supplementary schedules are presented for purposes of additional analysis as required by The City of New York Administration for Children's Services Child Welfare: Statement of Revenues and Expenditures, Schedule of Salaries, Schedule of Fringe Benefits, Schedule of Fixed Assets Inventory, Schedule of Questioned Costs, and Schedule of Quantitative Program Results, and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplemental information required by The City of New York Administration for Children's Services Child Welfare: Statement of Revenues and Expenditures, Schedule of Salaries, Schedule of Fringe Benefits, Schedule of Fixed Assets Inventory, Schedule of Questioned Costs, and Schedule of Quantitative Program Results, are fairly stated, in all material respects, in relation to the financial statements as a whole.

Brassid Co, CPAs, P.C. GRASSI & CO., CPAS, P.C.

New York, New York February 11, 2021

	FINAL APPROVED <u>BUDGET</u>		AGENCY ACTUAL <u>AMOUNTS</u>		VARIANCE		QUESTIONED COSTS	
REVENUES:								
Annual	\$	600,000	\$	411,050	\$	188,950	\$	-
Other Income						_		
TOTAL REVENUES	\$	600,000	_\$	411,050	\$	188,950	\$	
EXPENDITURES:								
Salary	\$	342,830	\$	226,922	\$	115,908	\$	-
Fringes		96,127		60,572		35,555		-
Fringe Percentage		28.04%		26.69%		1.35%		
TOTAL PS EXPENDITURES	\$	438,957	\$	287,494	\$	151,463	\$	
OTPS EXPENDITURES Rent	\$	18.330	\$	18.330	\$		\$	
Insurance	φ	3,900	Φ	3,900	Φ	-	φ	-
Other		84,268		64,063		20,205		_
TOTAL OTPS EXPENDITURES	\$	106,498	\$	86,293	\$	20,205	\$	-
TOTAL PS AND OTPS EXPENDITURES	_\$	545,455	_\$	373,787	\$	171,668	\$	
ADMINISTRATIVE OVERHEAD	\$	54,545	\$	37,263	\$	17,282	\$	_
Total Expenditures	<u>\$</u> \$	600,000	\$	411,050	\$	188,950	\$	-
Overhead Percentage		10%		10%		0%		
(Less) Questioned Costs	<u>\$</u> \$		\$		\$		\$	
TOTAL ALLOWABLE COSTS	\$	600,000	\$	411,050	\$	188,950	\$	
(Deficiency)/Excess of Revenue Over								
Expense	\$		\$		\$		\$	

Employee Identification Code	Title	FTE	В	Original udgeted Salary		Salary Increase		Career Ladder		Total Budgeted Salaries		Salary Paid	,	/ariance
5017	Sr. Director, E&E/Dir. Of Prog. Operations	0.050	Φ.	5,945	\$		¢	Laudei	Φ	5,945	\$	<u>1 aid</u> 5,945	\$	ranance
	,		Ъ	,	φ	-	Ф	-	Ф	*	φ	•	φ	45.000
5236	Lead Mentor/Mentor	1.000		46,000		-		-		46,000		30,062		15,938
5237	Mentor/Mentor	1.000		38,000		-		-		38,000		40,020		(2,020)
5238	Mentor/Mentor	1.000		38,000		-		-		38,000		1,449		36,551
5239	Mentor/Mentor	1.000		38,000		-		-		38,000		29,300		8,700
5318	Team Leader/Supervisor	1.000		65,000		-		-		65,000		32,000		33,000
5504	Grants Accountant/Accountant-Bookkeeper	0.150		8,553		-		-		8,553		8,553		-
5555	Sr. Data Analyst/Data Analyst	0.100		6,000		-		-		6,000		5,356		644
5568	Program Assistant/Program Assistant-Aide	0.150		5,975		-		-		5,975		3,873		2,102
5588	Program Analyst/Data Mgmt Coordinator	0.100		5,357		-		-		5,357		5,511		(154)
5639	Social Worker (MSW)/SW Masters Level	1.000		50,000		-		-		50,000		29,819		20,181
5705	Resource Coordinator / Resource Coordinator	1.000		36,000		-				36,000		35,034		966
	TOTAL	7.550	\$	342,830	\$	-	\$		\$	342,830	\$	226,922	\$	115,908

Total FTE of Case Planners	5
Total FTE of Supervisors	1
Supervisory Ratio:	1:5
Total FTE of QA/QI on staff	1
Total FTE of Case Aids	8
	<u></u>

Center for Alternative Sentencing and Employment Services, Inc. Schedule of Fringe Benefits June 30, 2020

SCHEDULE 3

	Final	Approved	Actual Fringe %				
<u>Description</u>	<u>Βι</u>	<u>idgeted</u>		<u>Actual</u>	of Total Salary Cost		<u>Variance</u>
FICA	\$	26,226	\$	17,076	7.53%	\$	9,150
Health		48,545		32,677	14.40%		15,868
Worker's Compensation		4,800		3,269	1.44%		1,531
Unemployment		3,771		2,287	1.01%		1,484
Retirement/Pension		3,428		1,458	0.64%		1,970
Disability		5,057		1,315	0.58%		3,742
Other		4,300		2,490	1.10%		1,810
TOTAL	\$	96,127	\$	60,572	26.70%	\$	35,555

Center for Alternative Sentencing and Employment Services, Inc. Schedule of Fixed Assets Inventory June 30, 2020 **SCHEDULE 4**

<u>Description</u>	Year of <u>Purchase</u>	Serial Number	Date Purchased with ACS Funds	<u>Cost</u>	Phase II Amendment Purchase (Y/N)
Current Year N/A				\$ -	-
Fully Depreciated Assets N/A					-
			TOTAL COST	\$ -	_

Center for Alternative Sentencing and Employment Services, Inc. Schedule of Questioned Costs June 30, 2020	SCHI	EDULE 5
Detailed Explanation of Questioned Costs		tioned ests
N/A	\$	
TOTAL QUESTIONED COSTS	\$	_

Center for Alternative Sentencing and Employment Services, Inc. Schedule of Quantitative Program Results June 30, 2020

SCHEDULE 6

QUANTIFIABLE INDICATORS

Number of open cases at beginning of period	0
Number of new cases during audit period	12
Number of cases serviced during audit period	12
Cases terminated	12
Cases open as of current year	0
Case to case worker ratio	5:1